

Memo

To: Rockport Select Board

From: Harbor Implementation Task Force (Bill Bow, Bob Kollmar, Nancy Albertson)

cc: Orion Thomas and Jon Duke

Date: February 17, 2026

Re: Recommendation for Consultant Selection for East Side Design

On February 10, 2026, the Harbor Implementation Task Force met to evaluate the proposals submitted for detailed design of the recommendations for the east side of the Goose River in the Rockport Harbor Resilience Concept Plan dated October 7, 2025. Two proposals were submitted in response to the Request for Proposal dated January 26, 2026:

- Woodard & Curran (with teaming partners Childs Engineering, S.W. Cole, and FB Environmental)
- WSP (with teaming partners Richardson & Associates and Gartley and Dorsky)

The RFP contained a quantitative scoring matrix, shown below with the scores assigned by the three voting members of the Task Force to each category. Potential scores ranged from 0 (non-responsive) to 10 (excellent) for each category; the higher score indicates the stronger proposal.

Proposal Team	Evaluation Criteria (score each from 0 to 10)				Weighted Total Score (calculated)
	Qualifications and Experience (25%)	Technical Approach/Project Management (30%)	Project Team (20%)	Cost (25%)	
WSP Team	10	9	10	8	9.2
Woodard & Curran Team	10	10	10	10	10

Both teams were qualified and had the requisite experience to execute the work. WSP (and their partner Richardson & Associates) developed the Concept Plan and thus had familiarity with the technical requirements of the project; and their partner Gartley and Dorsky has a long history of working for the Town of Rockport. Woodard & Curran also has extensive experience

working for the Town of Rockport and, along with their partner, Childs Engineering, have recently executed very similar projects in Vinalhaven and Searsport.

However, there was unanimous preference for the Woodard & Curran approach and cost, as follows:

- The Woodard & Curran team's proposed cost was roughly 20% lower than WSP's proposal, due in part to reduced scope for several design elements (site survey, wave modeling). The Task Force felt these reductions were acceptable and would not negatively impact the outcome of the overall project.
- The Woodard & Curran team included design of an emergency generator that was specified in the RFP for the Main Street Pump Station, whereas the generator was not mentioned in the WSP proposal.
- The Woodard & Curran team provided a detailed list of assumptions, showing that they had carefully considered the business risk to both parties during execution of the project.

Based on the above analysis, the Task Force unanimously recommends that the Town of Rockport contract with the Woodard & Curran team to execute this project. If you have any questions, please let us know.

Sincerely,

Bill Bow (Chair)

Bob Kollmar (Vice Chair)

Nancy Albertson (Secretary)